

Q1 2010 Trading Update









Investor and Analyst Presentation, April 2010.



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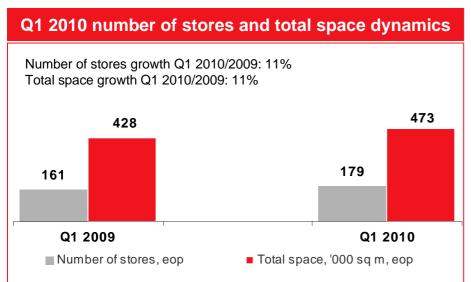


- Seventeen years of successful business in Russia.
- One of the Russia's largest electronic retail chain by revenue.
- Strong nationwide brand, highly appreciated in all major customers' polls.
- •The first and the only public company in Russian consumer electronic retail sector: shares are traded in both Russian RTS and MICEX since November 2007.

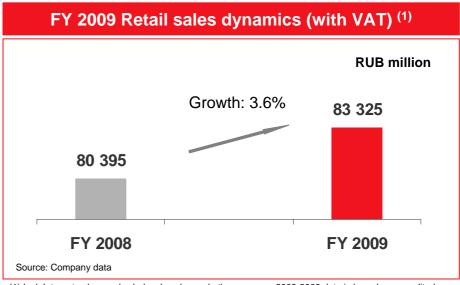


Q1 2010 retail sales and store openings update

- Q1 2010 retail sales reached 22.5 billion RUB (19 billion RUB without VAT),
 demonstrating (2.7%) vs. Q1 2009 due to RUB weakness in the first quarter last year.
- 179 stores in 72 cities (as of March 31st 2010); 3 new stores opened in 2009 (1 closed),
 6 000 sq m added*.
- •Investment program (openings plan) upgraded to 30 new stores in FY 2010.
- Achieved cash position of more than 700 million RUB, no debt (as of March 31, 2010)
 * net of closing









Q1 2010: extensive geographic coverage

Store count as of March 31, 2010



Source: Company data

Affluent customer base

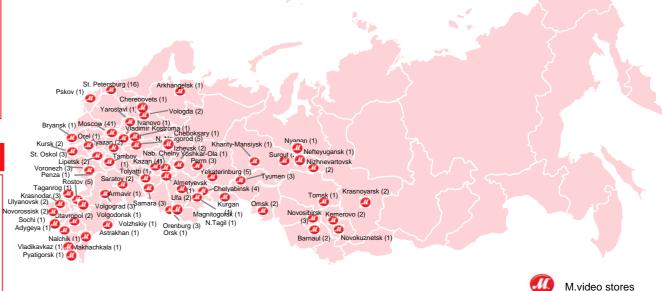
Top managers, highly qualified specialists, entrepreneurs

Middle managers, middle-sized business entrepreneurs

Highly qualified specialists, small business owners, low-middle managers

Low qualified specialists, technicians
Auxiliary workers

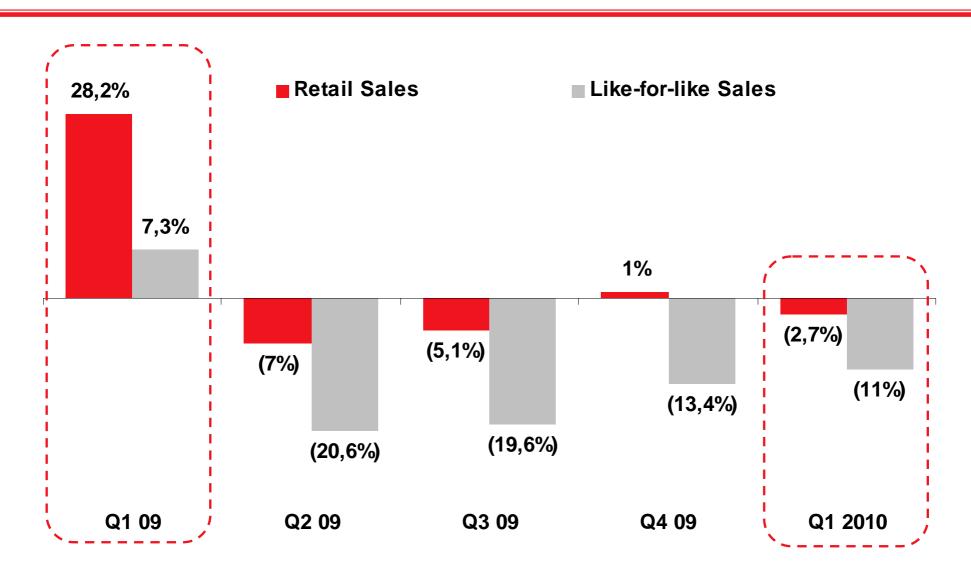
- Total: 179 stores, 72 cities of Russia.
- Wide presence in all major Russian cities



- ■157 stores (88%) leased, 22 stores (12%) owned.
- ■149 stores are in shopping malls, 30 stores are standalone.



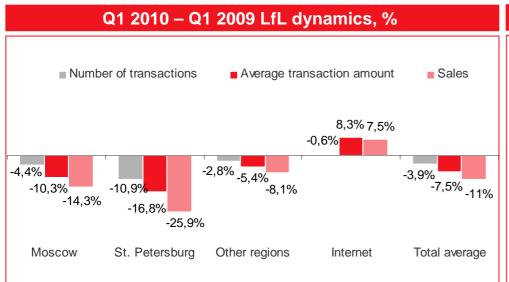
Q1 2010 and FY 2009 retail and like-for-like sales dynamics

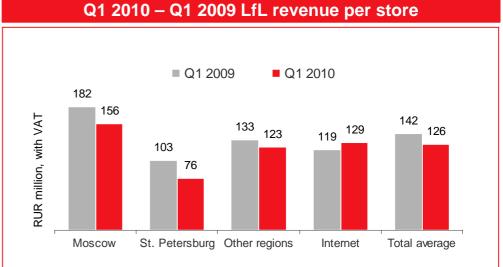


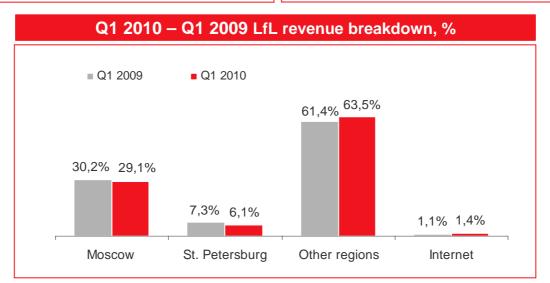
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FY 2009 LfL performance analysis







Note: LfL data is based upon a comparison of stores open at January 1, 2008 and not closed for more than two weeks or permanently, or expanded or downsized by >20% of total space



M.video – clear #1

- Growth in a declining market environment
- Debt free business
- Best placed CE retailer in Russia:
 - strong brand
 - solid financials, significant cash position
 - strong buying power/suppliers' relationship
 - rapid market share increase through organic growth





OJSC "Company "M.video"

Nizhnaya Krasnoselskaya Str., 40/12, Build. 1
Moscow 107066
Russia

Tel: +7 495 644 28 48, ext. 7064

E-mail: ir@mvideo.ru

Official web-site: www.mvideo.ru

Official ticker: MVID RU

Exchange: RTS and MICEX

For investor relations purposes, please contact:
Christopher Parks
Denis Davydov
Maxim Kravtsov